

# Transform your business, at cloud speed

Accelerate the move to cloud and minimize costs with Capgemini's services and AWS' Migration Acceleration Program



Organizations across all industries are looking to accelerate past the limitations of traditional IT, embrace new ways of working, and reach their digital potential. The cloud is essential in helping organizations modernize and operate more efficiently, supporting compelling new customer experiences, and enabling the shift to new business models.

Together, Capgemini and AWS can help you embrace the cloud to transform your business. We draw on a combination of extensive business and technology expertise to help you develop an outcomes-oriented cloud strategy, migrate at an accelerated pace, and manage and optimize for greater competitive advantage. Capgemini's end-to-end portfolio for migrating and modernizing with AWS is aligned to your specific objectives and allows you to both respond to the challenges of today while getting ready for what's ahead tomorrow.

## Accelerate past the limitations of traditional IT, embrace new ways of working, and reach your digital potential

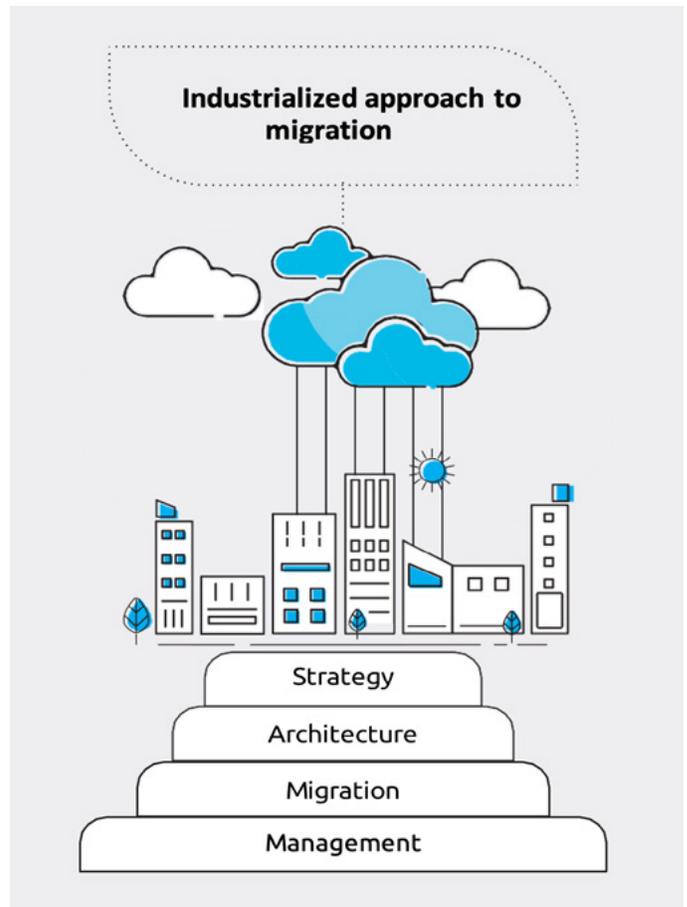
### Streamline your migration to the cloud

Capgemini takes an industrialized approach to migration that draws on expertise from more than 5,000 projects and is aligned to AWS' best-practices. Our all-inclusive approach – encompassing strategy, architecture, migration, and management services – allows you to quickly realize the potential of cloud technologies, with minimal risk and business disruption.

A team of experienced Capgemini and AWS industry and cloud consultants works closely with your in-house experts to understand both the state of your portfolio and your goals. We ensure that your migration plan is aligned to broader business goals and delivers an outcomes-oriented strategy.

### We design and implement a cloud roadmap that is:

**Comprehensive.** We help you take a big-picture approach to migration that looks at the entire landscape with a defined plan for what needs to be moved immediately, what needs to migrate later, and what doesn't need to move at all.



**Aligned to transformation objectives.** We work with you to prioritize applications that would benefit most from the move to the cloud, such as those that are critical for maintaining competitive advantage. We go beyond cost-optimization strategies for data-center migration to also focus on unlocking operational efficiencies and better reliability.

**Optimized.** While rehosting critical applications will be part of your strategy, a pure lift-and-shift approach will never lead to the transformational outcomes you want from the cloud. We help you build a transformation-led strategy that includes refactoring and rearchitecting the applications that are differentiating, fast-moving, and would benefit most from the cloud.

**Fast.** We know that one of the hurdles to overcome before moving to the cloud is the cost of the migration itself, so we work with you to build a plan that is as quick and efficient as possible.



## Build the right strategy – and accelerate transformation

Capgemini's **ClearSight IT Decision Maker** reflects Capgemini's continued commitment to innovation over the past 12 years. ClearSight uses AI and analytics to give you the insights you need to translate your strategy into a cloud roadmap to radically improve IT performance and realize your digital potential. In as little as eight weeks, it combines a proven assessment methodology with in-depth graphical analysis to uncover and address problem areas, benchmark against best practices, and see a smarter path forward to embracing cloud and becoming a digital business. It helps determine which migration option is right for you, whether that means rehosting, refactoring, rearchitecting, or replacing.

**Capgemini Cloud Migration Factory** supports assessment and migration activities. It is based on a standardized methodology leveraging a right-shore model with front-end processes, an onshore governance model, and a factory model out of the India Global Delivery Center. It leverages a standard platform to deliver lift-and-shift and redeployment migration.

**Capgemini Adaptive Cloud Operations (ACO)** forms the backbone that helps customers maximize their business value from the cloud, ensuring agility in responding to customer needs and maintaining competitiveness in today's market. It provides a modern approach to cloud operations, offering seamless and intelligent management across various cloud ecosystems. This simplifies cloud adoption, facilitates smooth application migrations, and accelerates modernization efforts. Additionally, our approach is supported by **Industry Cloud Accelerator**, our library

of industry-specific, pre-defined software components and services that accelerate development by up to 50 percent. It also incorporates the **DevSecOps Acceleration Platform**, our web-based tool that accelerates DevOps maturity by combining and streamlining DevOps tasks in one simple and intuitive user interface.

### Centrica powers a multibillion-dollar enterprise using SAP on AWS

Centrica is an international energy services and solutions provider that supplies electricity and gas to more than 26.2 million customers. It was leveraging SAP S/4HANA across its global operations to manage the company's financial position and deliver crucial monthly, quarterly, and annual reports. Centrica needed to replace many of the 100-plus servers supporting the SAP landscape when they reached end of life. It couldn't risk any issues affecting the performance of the software supporting its global enterprise. Working with Capgemini and AWS, Centrica built a platform of 130-plus virtual machines and migrated 15 SAP applications and around 35 terabytes of data in just 10 weeks without disruption to the organization, despite everyone having to work remotely due to the COVID-19 pandemic. By migrating SAP to AWS, Centrica increased agility through rapid scaling and reduced the costs for the SAP S/4HANA-based financial systems by 20 to 30 percent compared with the on-premises solution.

## Offset migration costs by 25 percent or more with the AWS Migration Acceleration Program

From technical requirements to cultural change, we know enterprise migrations can be challenging – and we work with you to address these issues proactively. With AWS' Migration Acceleration Program (MAP), we accelerate your migration journey while reducing the costs associated with your investment. MAP provides support for migrations to AWS through proven methodologies, tooling, and training. It includes a tailored, three-phased approach:

**Assessment.** We work with you to assess your on-premises resources and build an optimized cost projection for running workloads on the cloud.

**Mobilization.** We address gaps in your readiness uncovered during assessment and focus on building the baseline solution.

**Migration.** We design, migrate, and validate each of your workloads and leverage cloud-based services to modernize your infrastructure. Leveraging MAP, we help you offset the costs of the assessment so you can jumpstart your journey while minimizing expenditures. Also, to offset the cost of services and upfront migration costs, AWS will fund 25 percent of net-new post migration ARR funds to Capgemini for the migration and/or modernization (if the modernization is included in the initial migration scope).



### Rehost

Move your application infrastructure to the AWS Cloud



### Redeploy

Deploy your existing application on the AWS Cloud



### Revise

Upgrade your application to make it ready for the cloud environment



### Refactor

Adapt your application for the AWS Cloud



### Rebuild

Rebuild your application from scratch on the AWS Cloud



### Replace

Replace your application with software delivered as a service

## Why Capgemini and AWS?

An AWS Premier Consulting Partner since 2012 and an AWS Managed Service Partner, Capgemini is leading the way in helping organizations benefit from the cost savings and acceleration that come with MAP. Our end-to-end portfolio of strategy, migration, application modernization, cloud-native transformation, and platform engineering services for AWS means that whatever your objective, you'll be able to drive your digital agenda forward.

## Get in touch

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## About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2023 global revenues of €22.5 billion.

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